YMCA OF THE SUNCOAST 2017 ANNUAL REPORT 1957–2017 DIAMOND ANNIVERSARY



# FOR 60 YEARS ROCK SOLLD IN SPIRIT, MIND & BODY.



This banner hangs in the wellness center at the James P. Gills Family YMCA of West Pasco. Our Christian tradition ensures our doors are open to all regardless of creed — who seek to improve spirit, mind and body.

man

YMCA: A source of strength for 160 years.

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# Rock solid and here for good for six decades

Sixty years ago, we began by offering programs in multiple locations around Clearwater. Even though our first building wouldn't open until a few years later, we began making an impact right away.

Our spirit hasn't changed since we began on March 27, 1957. And we've stood for the same things since the Y movement began in 1844.

Now, you can find us in multiple locations around the Suncoast. While some of the faces and names have changed, and we've added new facilities, the mission hasn't changed. We still put Christian principles into practice through our programs to build a healthy spirit, mind and body for everyone. Every day.

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DeLessio Miller

We are our communities' leader in teaching kids to swim, building their selfesteem and boosting their confidence. Here, children take to the water at the Citrus Memorial Health Foundation YMCA, our newest facility in Lecanto.

# Sixty years of service, building a better us

March 27 of this year marked the 60th anniversary of YMCA of the Suncoast, a charitable organization that began with a powerful idea and belief — to strengthen the foundations of community. It was our cause then, and it's our cause today.



Since our founding, the Y has grown from its first facility in 1965 to eight branches plus school-age program locations serving Citrus, Hernando, Pasco and Pinellas counties.

This anniversary marks great accomplishments for our organization, and we can see how far we've come thanks to the help and support of nearly 100,000 members, program participants, volunteers, donors and community partners.

In 60 years, our footprint has not just grown, but flourished and made an impact on the communities we serve, especially in youth development. In the '80s, we introduced before- and after-school child care to our service area. Today, we guide more than 60 school-age programs in elementary and middle schools.

What began with a few treadmills, a pool and a basketball gymnasium has expanded, with Kids Zone play areas, youth and teen centers, wellness centers, family and competition pools, splash pads, and senior health and social programs. We have added many great features to accommodate every age and interest.

Our greatest feature is our cause-related work. We are not only celebrating our 60th year, but focusing on the next 60. Thanks to our dedicated, volunteer-led board of directors, we are committed to nurturing the potential of every child and teen. We are driven to improve the community's health and well-being, advance philanthropy in our communities, enrich the lives of those we serve, and support our neighbors.

We are humbled to have served our communities for 60 years and we will continue to work diligently to make a lasting difference in the years to come. Our communities may change, but the YMCA mission remains the same. We put Christian principles into practice through programs that build a healthy spirit, mind and body for all.

John Connelly, Chairman of the Board G. Scott Goyer, President/Chief Executive Officer

Christine DeLessio Miller; executive photo by Douglas E. Jessme



# Order Of The Red Triangle

The Order of the Red Triangle is a symbol of the YMCA movement. This honor is presented to volunteers who have advanced our mission and created a legacy of outstanding service to the cause.

For continually supporting our cause, advocating on behalf of the Y and strengthening the foundation of the Citrus County community, we honor Jewel Lamb and Gerry Mulligan.

Together, they served as co-chairs of the Citrus County YMCA's capital campaign. This dynamic duo led a decade-long effort to not just build a YMCA, but to transform a community.

They led a group of volunteers that raised more than \$8 million. When the Citrus Memorial Health Foundation YMCA opened its doors on May 1, 2016, the facility was debt-free.

Throughout the YMCA of the Suncoast's 60year history, there are many stories. Sixty years from now, the Y movement will remember Jewel's and Gerry's story as a blueprint to build what matters.

Thanks to their efforts, the Citrus Memorial Health Foundation YMCA on the Stan and Betty Olsen Campus is the largest membership-based facility in the YMCA of the Suncoast association. Those numbers have far exceeded expectations, but what's more important is that the Citrus Y is changing lives every day.



JEWEL LAMB



#### GERRY MULLIGAN

#### **PAST RECIPIENTS**

Bardmoor YMCA Advisory Board Amber Williams Mitchell Family **Pinellas County** Commissioners Jack Eckerd Chester 'Bud' Elias Lew Friedland Bob Wiggins Karen Crown Buzz Cooper Mike Kline George Mallory Jane Arnett Jack Russell



At the Clearwater Y, basketball brings people together for fitness and fellowship.



# CHAIRMAN'S AWARD

Congratulations to Jennifer Moore for serving as the board chair and chief volunteer officer. Her passion for the YMCA mission and service to our community from 2015–16 has earned her the Chairman's Award.

Jennifer's efforts helped usher in the second phase of the YMCA of the Suncoast's Grand Plan for Success, a strategic plan for 2016–20 which will help guide staff and volunteers to strengthen the community.



During her tenure, the Y also expanded its water safety campaign while collaborating with the Tampa Metropolitan Area YMCA and the YMCA of Greater St. Petersburg. Plus, our newest facility opened in Citrus County.

### COMMUNITY PARTNER CHAMPIONS Publix Super Markets Charities

Publix founder George Jenkins was once asked what he thought he would be worth had he not given so much away. Humbly, he answered, "Probably nothing."

Publix supports nonprofits focused on youth and education, reducing hunger and alleviating homelessness. Mr. Jenkins built his company on these values: Invest in Others, Give Back, Prepare for Opportunity, Be There, Respect the Dignity of the



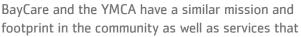
Individual and Treat Customers Like Royalty. These align with the Y's core values of caring, honesty, respect and responsibility.

Publix has provided financial support to help thousands of kids and families in need through the YMCA of the Suncoast for more than 15 years. Additionally, Publix Super Markets Charities provided the Kids Zone at the Clearwater YMCA and "Publix Pathway" in the Citrus Memorial Health Foundation YMCA.

### GPS VOLUNTEER OF THE YEAR: FOR HEALTHY LIVING Christine Hayter

Christine is a manager for BayCare Health Systems and an advocate for YMCA healthy living programs.

She has worked tirelessly over the past six years to strengthen the relationship that the YMCA of the Suncoast and BayCare enjoy today — and because of that, we recognize her as the GPS volunteer of the year for healthy living.



compliment one another greatly. Together, we are improving health by bridging the gap between clinic and community.

### GPS VOLUNTEER OF THE YEAR: FOR YOUTH DEVELOPMENT Michael Maine

Michael Maine, the principal of Spring Hill Elementary School, sought out partners to come together to share his passion of ensuring all children are successful. Understanding and embracing the YMCA's mission, he worked with the Y to implement the Achievement Gap program.

Because he — and we at the Y — believe in nurturing the potential of every child and teen, Michael is our GPS volunteer of the year for youth development.

Without his belief and support of the Y's work, this program wouldn't be as successful as it is today. Children in the program embrace learning and have increased their math and literacy scores. Due to Michael's leadership, a significant partnership with the school and the YMCA has formed.

Amazed by the partnership's success, he now serves as a champion by advocating for expansion of this program to other schools.

At the Hernando County YMCA, kids enjoy a Kids Zone that allows parents the opportunity to exercise and lets kids build social skills.

GRAND PLAN

FOR SUCCESS

**GPS** is our Grand

strategic plan that

quides us in youth

Plan For Success, the

development, healthy living, volunteerism and philanthropy.



### GPS VOLUNTEER OF THE YEAR: FOR VOLUNTEERISM John Funk

For enriching the lives of those we serve and for supporting our neighbors, we recognize Coach John Funk as our 2016 GPS volunteer of the year for volunteerism.

Coach John has been a beacon of light to the sports program at the Clearwater YMCA. Not only does he inspire the children and parents, but he's also connected others to sharing in his joy of volunteerism.



He came to the Y to provide his children an opportunity to be connected to an organization that shares his values. He later found himself rewarded by giving back through coaching and sharing his story with others so they can do the same.

### GPS VOLUNTEER OF THE YEAR: FOR PHILANTHROPY A.T. "Buzz" Cooper

A.T. "Buzz" Cooper has supported the YMCA of the Suncoast for more than 30 years. As an association board member, Buzz recalls the early days of struggling to make payroll: "When we first started out, there were times when we held bingo, just to earn money to pay our employees! It was not a pretty picture!"

As an estate attorney, Buzz has helped many YMCA members and staff prepare their philanthropic planning for the future. He is also an active



advocate for growing the YMCA Endowment Fund by reminding charitable clients that the Y is a charity worth consideration. Buzz is always eager to help the Y when we receive estate gifts and is always willing to help us with the settlement process. Buzz, more than many, realize the importance of advancing the Y mission by sustainability through the endowment fund.

# The year was 1957...

America was still riding on an optimism that grew from World War II. The economy was still on a postwar high that also produced a generation we'd come to know as the Baby Boomers.

There were 48 stars on the flag, and America still liked lke. Tailfins sprouted taller on every car rolling out of Detroit, which wore colors that were as bright as optimistic as the times.

Elvis Presley appeared on CBS–TV's "The Ed Sullivan Show" for the final time, and "American Bandstand" first appeared on nationwide television.

The average cost of a new home was just north of \$12,000, average monthly rent was \$90, gasoline was 24 cents a gallon, and bacon was 60 cents a pound.

The first nuclear power plant opened west of Pittsburgh. The Boeing 707 first flew, ushering in the age of jet passenger transport, and the first American attempt to launch a satellite failed. Sputnik orbited overhead, a sign that America would soon be in the Cold War.

And in Clearwater, a new tradition began as the YMCA chartered what would eventually become YMCA of the Suncoast. The Y operated out of facilities around Clearwater, and would do so for several years until its first permanent home opened in 1966.



We don't know that our board chair, John Connelly, and our CEO, Scott Goyer, looked like this in 1957, but we'll go with this artist's depiction.

**1963** 7.2 acres of land bought on South Highland Avenue in Clearwater.

**1973** We extend services to **New Port Richey** and west Pasco County.

**1987** After-school care begins for Pinellas County public schools.

**1997 High Point YMCA** opens as a Pinellas County partnership with the Suncoast Family YMCA.







## 1972

Phase II completion makes the Clearwater YMCA the largest Y all on one floor in the nation.



#### **1975** We extend services to the **Seminole** area.

Suncoast Tamily YIRCA's Inc. YULNE MEN'S CHRISTIAN ASSOCIATION

Greetings THE NATIONAL COUNCL 4.4. YOUNG MENS ORISTAN ASSOCIATIONS 4.4. UNITED STATES Suncoast Family YMCAs Inc. is recognized by YMCA of the USA.

## 1980 1981

The Suncoast Family YMCA expands services northward to **Palm Harbor** and **Tarpon Springs.**  **1983** We expand

We expand further north, into **Hernando** County.

# **1988**

Hernando County Family YMCA opens, with a strong show of community support.

# **1992**

Lansbrook Golf Course deeds tennis and pool property to build what would become the North Pinellas YMCA.



**1996** North Pinellas YMCA opens its current facility. Its previous building is

demolished.

Along with the entire American Y movement, we adopt a new theme.



We build strong kids, strong families, strong communities.

# 1998

The James P. Gills Family YMCA of West Pasco opens in Trinity. Hernando County YMCA fitness expansion is complete. Bardmoor YMCA opens.

#### **1999 High Point YMCA** phase 2 opens, with aquatic, teen and Rick Pitino Resource Center.

2000

We have 35,500 members and provide \$1 million in financial assistance.

# 2001

Our Greater Ridgecrest YMCA opens, and Suncoast Family YMCAs becomes YMCA of the Suncoast. **2002** The **Mitchell Family Teen Center** opens at the Gills Y, and our membership tops 52,000.

# 2004

**Greater Palm Harbor YMCA** opens. The **Clearwater YMCA renovation**, funded in part by an Eckerd challenge grant, is complete.

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# 2010

YMCA of the USA launches its new brand, concentrating on three "areas of focus" organized around our cause.

# 2012

We serve more than 84,000 people, and momentum continues building for a Citrus County location.

# 2016

The **Citrus Memorial Health Foundation YMCA** opens on the Stan and Betty Olsen Campus in Lecanto. Charter memberships far exceed projections. We now serve more than 97,000 people.

### Clearwater OPENED 1966



Chartered in 1957, our original Y operated without its own home until this building opened in 1966. In 1972, the second phase of construction made this the largest Y on one floor in the nation! Renovated in 2004, the facility serves as many as 6,400 people every month, and has the only fully indoor pool in our association along with a basketball gym, racquetball courts and group exercise and wellness amenities.

#### VOLUNTEERS OF THE YEAR





**Brenda Wallace** Adult **Megan Vaughn** Youth

### Hernando County OPENED 1988



The Y began expanding into Hernando County in 1983, and in five years' time and with rapt community support, built the Hernando Y and its James P. Gills Sports Complex. The facility reaches as many as 8,100 people every month.

#### VOLUNTEERS OF THE YEAR





Beth-Ann Derosier Adult Joseph Rintrona Youth



### North Pinellas OPENED 1993



In 1981, we expanded programs into north Pinellas County, and in 1993, this branch opened — only to have its original building demolished and the 1996 structures built on land deeded to the Y by the Lansbrook Golf Club. This site has, among other amenities, tennis courts, pool and splash pad, and serves as many as 7,200 people every month.

A 1996 partnership with Pinellas County led to construction of the YMCA of High Point in May

1997. The facility, which serves a heavily bilingual

community in mid-Pinellas, was renovated in 1999

to improve its aquatic and teen amenities, as well

as to add the Rick Pitino Resource Center.

#### VOLUNTEERS OF THE YEAR





**R.J. Bean** Adult **Ivan Cruz** Youth

### High Point OPENED 1997

VOLUNTEERS OF THE YEAR





**Antonio Jurado** Adult **Jakob Lee** Youth

Christine DeLessio Mille

MCA of the 1 ligh Paint Br

There's always a friendly face to greet you when you walk in, as there is at the Hernando County YMCA.



### James P. Gills Family OPENED 1998









In 1973, we extended services to west Pasco County, with the goal of opening a facility — which, with community partners, would happen in April 1998 with the James P. Gills Family YMCA of West Pasco. The facility expanded its wellness center and opened its competition pool in 2000, then added the Mitchell Family Teen Center in 2002. As many as 9,700 people are reached every month by the Gills Y.

**John Becker** Adult **Adam Snoll** Youth

# Greater Ridgecrest



In 1999, the Suncoast YMCA extended programs to the Ridgecrest area of west Largo. Two years later, the Greater Ridgecrest YMCA opened with a dedication on the Rev. Martin Luther King Jr. Day.

#### VOLUNTEERS OF THE YEAR





Verteza Brown Adult Raveen Livingston Youth



Group exercise classes don't just build strength — they build friendships. Our Clearwater YMCA has "group ex" classes morning, noon and night. And they're fun!

### **Greater Palm Harbor** OPENED 2004



In the late 1990s, parents of the Palm Harbor University High School swim team began an effort to bring a competition swimming pool to the area. The Y partnered with this group to develop a full-facility Y to serve the community. This site opened in 2004 and expanded a short time later. It serves as many as 6,700 people every month and is the birthplace of the association's competitive swim teams.

#### VOLUNTEERS OF THE YEAR





Judy Ransom Adult Rachael Hernandez Youth

### Citrus Memorial Health Foundation OPENED 2016



In 2016, after several years of offering programs without a permanent facility, the Citrus Y opened in Lecanto. It features an indoor-outdoor pool and a zero-depth family pool. It has an ample wellness center with a healthy living center for conferences and educational purposes, and serves as many as 8,300 people every month.

Christine DeLessio Mille

#### VOLUNTEERS OF THE YEAR





Dr. Robert Brockett Adult Seth Gunn Youth

### School-Age Programs PINELLAS-PASCO, SINCE 1987 HERNANDO COUNTY, SINCE 1989 CITRUS COUNTY, SINCE 2014

Our school-age programs provide licensed beforeand after-school enrichment for more than 4,400 children across the four counties we serve. We provide family-centered, values-based programs to nurture the potential of every child and teen. School-age programs have been proven to close the achievement gap in the summertime, a critical time for learning loss. School-age programs are offered on school-out days and during all holiday breaks and they provide key programming for our Suncoast summer camps.

## **Association Office**



The Association Office provides leadership, training and support for our eight branches and our school-age programs. It's the main office of our school-age and healthy living programs, and also the home of the "ninth branch," our website! The "AO" started in the Clearwater Y, then moved to an adjacent building in late 1999, and then to the Countryside area of Clearwater, where in 2005, we purchased our Enterprise Road building as our headquarters. Functions here include development, marketing, finance and accounting, human resources, member engagement and information technology.

#### VOLUNTEERS OF THE YEAR





**Steve Mullen** Adult **Jonah Thomas** Youth

### Past locations

Bardmoor YMCA,

opened in 1998 in Largo, now part of the YMCA of Greater St. Petersburg

Seminole Community Pool, opened in 1987 in Largo, now used by Pinellas County Schools

SunTrust YMCA in New Port Richey, 1995-2013

North Beaches YMCA in Indian Rocks Beach, 2002-06

The Family YMCA of Tarpon Springs & Palm Harbor, precursor to the North Pinellas YMCA, 1981-1997

At Camp Muskogee, we partner with the Boy Scouts' Camp Soule to engage summer campers in outdoor activities that feel more like a summer residence camp.



## **Board and Staff Leadership**

#### YMCA OF THE SUNCOAST BOARD

John Connelly, Chair Brian Aunost Jr. Matthew Becker David Brandon **Kimberly Briggs** Kelly Crandall Matthew Crum Allen Crumbley America Deupree Bud Elias William Hardy Dr. Mark Hepp Stephen Jefferies Jewel Lamb Laura Maiocco Joe Marteski Hon. Bernard McCabe Dr. Cynthia Miller Jennifer Moore Gerry Mulligan Dev Pathik Christina Rankin Gregory Richardson Charlie Robinson Jr. Siarra Rogers Gregory Showers Peter Vosotas STAFF G. Scott Gover. President/CEO Timothy Ackerman Christine Arms Thomas Button Joshua Clark Katherine Coyer Summer Cruff Sharlene Eftikides Teresa Hibbard Michael Hlady Jr. Sherri Joyer Eric Keaton Aimee Kuelling Donald Moore Carol Parks Shannon Sprowls Daniela Tiba

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### Donors

#### YMCA HERITAGE CLUB

Heritage Club Members, through a planned or estate gift to the YMCA of the Suncoast Endowment fund, ensure the mission of the YMCA will positively impact our community for generations.

Dana and David Brandon Kimberly and Dennis Briggs Mrs. Shirley Colligan Kelly and Michael Crandall Mr. and Mrs. Alan Crumbley Ms. Ardelle Darling Elizabeth Dubuque and Ed Piercy Kathy and Scott Fink G. Scott and Devon J. Goyer Mr. Bill Hardy Mr. Kenneth Hasman Mike, Tracy and Ainsley Hlady Mr, and Mrs. Michael H. Kline Amy and Sean Maguire Ms. Jennifer Moore Mr. James Panek Carol Parks and Mike Vold Mrs. Peggy Powell Greg and Lisa Richardson Ms. Joyce Schwing Mr. Jim Smith The Vega Family Paula and Peter Vosotas and Family Mr. Mark Weinkrantz Ms. Christine Wiggins Linda and John Williams David and Heather Worobec

#### LEGACY CHAIRMAN'S ROUND TABLE

These donors have established, or are in the process of establishing a named fund within the YMCA Endowment. Once fully funded, a gift will be generated to support a specific program or branch forever.

The Brandon Family Marilyn and John Connelly Drs. Dana and America Deupree The John Geigle Family G. Scott and Devon J. Goyer Joan and Michael Kline Ken and Jodi Kunsman The Little Family Carol Parks and Mike Vold Peter and Paula Vosotas and Family

#### RECOGNIZING OUR COMMUNITY CHAMPIONS

In 2016, our staff and volunteers selected exceptional leaders during our annual campaign. Tom Piccolo and Bob Savard took lead roles in helping the Y raise funds to provide financial assistance to those in need. Gifts to our annual campaign between Jan. 1-Dec. 31, 2016

#### GIFTS OF \$10,000 AND MORE

Mike and Rebecca Bays Bechtel and Litsch Charities Black Diamond Foundation **Community Foundation** of Tampa Bay Crystal Automotive/ Motorcycle Group Colby Michael Damron Crystal Community ENT , Damron Family Ron and Melissa Davis The Duckleton Foundation Duke Energy Foundation Robert and Kim Floyd Glenn Gilbert and Marilyn Gilbert J K Cancer Fund Inc. In Memory of John Kubek Jerome S. and Grace H. Murray Foundation Steve and Jewel Lamb Paul Lokey and Lokey Charities Randy and Jolene Loos The Massullo Family Melvin J. & Harriet H. Naser Charitable Trust Stanley & Elizabeth Olsen Pinch a Penny Inc. Publix Super Markets Charities Mary and Bob Sierra Family Foundation Inc. SunTrust Bank Foundation Suncoast Credit Union Foundation United Way of Citrus County United Way of Pasco County United Way Suncoast Paula and Peter Vosotas and Family Walmart Foundation

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#### GIFTS OF \$2,500-\$4,999

Anona United Methodist Church The Bechtel Family Kimberly and Dennis Briggs In Memory of H. Graham Brown Leicle and Jan Chesser The Crandall Family The Cuomo Family Cure On Wheels Inc. Chuck and Chrissy Everidge Alan Everton Insurance Inc. Fleischman Garcia Architects Florida Cancer Specialists and Research Institute The John Geigle Family The Family of George S. Gover Insight Community Foundation Kathleen and Roger Johnson Kiwanis Club of Inverness Florida Inc. The Krutchik Family Kyle's Healthy Vending Jesse and Andrea Litsch Long Family Mary and Bill Lyons The Maiocco Family Meadowcrest Family Physicians Millian-Aire Air Conditioning & Heating Mike Millian Gerry & Janet Mulligan Tom and Gwen Odmark Pasco County Sheriff's Charities Jay and Susan Powers Greg and Lisa Richardson Rotary Club of Crystal River Rotary Club of East Lake Sunrise Susan and Robert Savard Senica Air Conditioning Inc. Law Office of Keith Taylor TelecomPioneers FL Chapter 39 Tracy M. Vaughn Walmart Facility #1104 Vic and Syl Wickman Steve & Ellen Zane

#### GIFTS OF \$1,500-\$2,499

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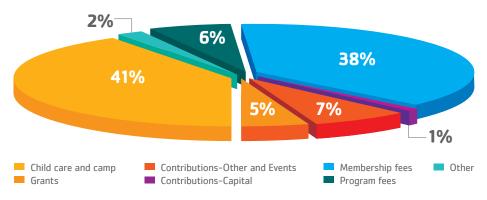
Mark Weinkrantz Connor, Brendan & Andrew Wenstrom Communications Inc. Scott and Niki Wilson Horst Winter Karen and Mike Zelski The Ziter Family Stephanie and Douglas Zaragoza

#### GIFTS OF \$1,000-\$1,499

Tim and Wendy Ackerman Aetna Foundation Air Hawk Heating & Cooling Dr. Douglas and Teresa Alexander Melissa Alexander and John Virga Brent Armstrong PA Attorney at Law Karie Arthur Sara Bargiel Richard R. Barker Charitable Foundation Ricky and Robin Barlow In Memory of Jeffrey H. Baumrucker Rodney Blake JD Blume Mechanical Mr. & Mrs. Stephen Blume Margaret Boissevain Linda & Bud Bradley Family Thomas and Kate Button Calvert Family Charitable Fund The Carli Group Scott & Angie Carnahan Johnny and Wendy Cash John J. and Mary Ann Ceparano The Cole Family Cindy and Buzz Cooper Patrick and Summer Cruff Brian Dahmer Family Chiropractic; Dr. David Dahmer Davis Family Hearing LeRoy D. Dernulc Drs. Dana and America Deupree **Digital South** Communications, Inc. Eric Dobbie **Donnelly Architecture** Incorporated Michael Donoghue Frank Dutill Carol Ellis Patrick and Karen Epting Escot Bus Lines Karen & Mike Evans Vicky Ezzell Farrell Roofing Inc. Floridians for Liberty and Innovation The Ford Family Boby & George Garcia Gardner Collins Engineering, PA Ed and Joan Gerrits Chris and Beth Gettig Susan Gill GMA. Inc. Goin' Green Inc. G. Scott and Devon J. Goyer In Honor of Joanne Griffith Jane Gunnin & Family Kevin and Missy Hayslett Rocky & Melanie Hensley Hernando County Education Foundation Hernando County Road Runners

#### YMCA OF THE SUNCOAST INC.

Comparative results for the years ending Dec. 31, 2016, and Dec. 31, 2015



SUPPORT AND REVENUE	2016	2015	\$ change	% change
Membership Fees 🔺	\$9,629,332	\$8,625,362	\$1,003,970	11.6%
Child Care and Camp Fees	\$10,436,806	\$10,033,388	\$403,418	4.0%
Program Service Fees	\$1,619,324	\$1,558,778	\$60,546	3.9%
Contributions - Capital 🔻	\$315,983	\$1,261,138	(\$945,155)	-74.9%
Contributions – Other 🔶	\$1,696,112	\$1,507,823	\$188,289	12.5%
Grants	\$1,328,523	\$1,264,472	\$64,051	5.1%
Other	\$592,036	(\$26,449)	\$618,485	2338.4%
Total Support and Revenue	\$25,618,117	\$24,224,512	\$1,393,605	5.8%

▲ Membership fees increased more than \$1 million due to the opening of the Citrus Memorial Health Foundation YMCA on May 1, 2016.

Child Care and Camp fees increased from growth in programming in Citrus County School Age Programs as well as, in most counties, three additional weeks School Age programs and three fewer weeks of summer camp. A week of school age care generates more income than a week of summer camp.

Capital contributions decreased due to reaching fundraising goals to construct the Citrus Memorial Health Foundation YMCA which opened in May.

Other contributions includes those for the annual fundraising campaign, for special purposes, special events and for the endowment fund.
Other revenue includes returns on investments which experienced market value gains compared to losses in 2015.

EXPENSES	2016		2015		Difference
Programs	\$21,501,532	85.5%	\$19,811,763	85.5%	\$1,689,769
Management and General	\$3,169,729	12.6%	\$2,865,635	12.4%	\$304,094
Development and Fundraising	\$481,885	1.9%	\$491,117	2.1%	(\$9,232)
Total	\$25,153,146	100.0%	\$23,168,515	100.0%	\$1,984,631

Mike, Tracy & Ainsley Hlady Jay Hundley & Jan Timmons Stephen and Jennifer Hutchinson Jefferson Bank Bill Joens and Ellen Hinsenkamp Jay & Chris Joines Art Jones and Cliff Wiggins Eric and Maria Keaton King's Bay Rotary Kiwanis Club of Largo-Mid Pinellas Joan and Michael Kline Lance and Amy Kolbert Patricia Kovacevic Ken and Jodi Kunsman The Lampasona Family Chris Latvala John J. Lester Tim and Barb Lima Bruce Livingston Kim and Ray Long Jill Ludowese Herbert McLachlan

McWilliams & Son Inc Melitta USA David Millner In Memory of Ira Mitzner Nelson Construction Co. Dr. Karena Neri - The Neri Family Jesus Penabad & Linda Badillo James Perez Mr. and Mrs. Mark Pickett Mark & Lisa Postma Steve and Julie Pritchard The Green Rankin Family V. Upender Rao Redmile Appraisals Mr. and Mrs. Kent Rinker Rodan & Fields Debra Rumpf Mr. and Mrs. William Sanders Joey, Yukiko, Ryan, Corey Schlotter Scott Barnwell Insurance Agency Inc. Sensible Micro Corporation

The Greg Showers Family Nancy Simon In Loving Memory of J.I. and E.M. Singleton Kennedy and Carrol Smith Suncoast Plumbing & Electric Inc. Susie's Grill Kenneth and Dr. Vera K. Swade The Allstate Foundation The Schoenbaum Family Foundation U.S. Water Services Corporation **USAmeriBank** Bo and Jen Valcin Cori and Lisa Warren Waste-Aid Systems Inc Wells Fargo Coral Landings West Florida Y Runners Club S. Noel White & Jack White III & Family



FOR YOUTH DEVELOPMENT® FOR HEALTHY LIVING FOR SOCIAL RESPONSIBILITY

#### YMCA OF THE SUNCOAST

2469 Enterprise Road, Clearwater, FL 33763 P 727 467 YMCA ymcasuncoast.org

#### **CITRUS MEMORIAL HEALTH FOUNDATION YMCA**

4127 W. Norvell Bryant Hwy., Lecanto FL 34461 P 352 500 YMCA ymcasuncoast.org/citrus

#### **CLEARWATER YMCA**

1005 S. Highland Ave., Clearwater FL 33756 P 727 461 YMCA ymcasuncoast.org/clearwater

#### JAMES P. GILLS FAMILY YMCA

8411 Photonics Drive, Trinity FL 34655 P 727 375 YMCA ymcasuncoast.org/gills

#### GREATER PALM HARBOR YMCA

1600 16th St., Palm Harbor, FL 34683 P 727 787 YMCA ymcasuncoast.org/palmharbor

#### **HERNANDO COUNTY YMCA**

1300 Mariner Blvd., Spring Hill FL 34609 P 352 688 YMCA ymcasuncoast.org/hernando

#### **HIGH POINT YMCA**

5345 Laurel Place, Clearwater FL 33760 P 727 507 YMCA ymcasuncoast.org/highpoint

#### **NORTH PINELLAS YMCA**

4550 Village Center Drive, Palm Harbor FL 34685 P 727 772 YMCA ymcasuncoast.org/northpinellas

#### **GREATER RIDGECREST YMCA**

1801 119th St. N, Largo FL 33778 P 727 559 0500 ymcasuncoast.org/ridgecrest

#### YMCA SCHOOL-AGE PROGRAMS

2469 Enterprise Road, Clearwater FL 33763 P 727 467 YMCA ymcasuncoast.org

At the YMCA, our mission is to put Christian principles into practice through programs that build healthy spirit, mind and body for all.

#### The Y." For a better us."